



العبد اللطيف لتقنية المعلومات
AL ABDULLATIF
INFORMATION TECHNOLOGY



Evolve to a changing world

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► "RUN ERP" are you ready for challenge?



► RUN ERP for Enterprise Resource Planning

RUN ERP system Provide a variety of advanced technology solutions based on the concept of enterprise resource planning to automate the operational and administrative processes based on best practice and international standards for work flow and taking into account current and future needs of ever-changing business environment.

RUN ERP package includes the following solutions:

▼ Financial systems

- » General Ledger
- » Account Receivable
- » Account Payable
- » Cash Management
- » Assets Management

▼ Distribution Systems

- » Inventory Management
- » Purchasing Management
- » Order Management
- » Point of Sale

▼ HR Systems

- » Recruitment System
- » Salary system
- » Attendance system
- » System training
- » Self-service system
- » PAS

▼ Manufacturing Systems

- » Manufacturing Systems

▼ Project Management Systems

- » Project Management Systems



Featuring **RUN ERP** system solutions for enterprise resource planning the following characteristics:

• Best Practice

- Flexibility to adapt to operational changes.
- Multi currency Support with auto exchange system.
- Multi-Language Support.
- Consolidation and streamlining of operational processes.

• Easy implementation

- User Friendly configurable for ease of use.
- Flex filed technology in building data structures.
- Advanced search capabilities to facilitate access to information.
- navigate the system using drill-down.

• Information Security

- Articulate structure for the information accessibility and linked to functional responsibilities.
- Audit log to monitor usage.

• Advanced Technology

- Multi-Tire technique .
- Using Oracle technique in development.
- Using CMMI methodology (Approved by the U.S. Software Engineering Institute)
- Auto backup system with instant recovery.

• Maximum utilization of technical resources

- Multi Operating System Support.
- Centralize database for all company branches and departments.
- Import and export data from and to external applications
- Minimum of using Servers machine.
- Support multi device (Smart phones, Pocket PC, PCs)

• Overall vision

- Analytical and Comprehensive report consolidated Supported by graph chart .
- Multi-criteria of review reports .

▶ RUN General Ledger System



The central task of GL accounting is to provide a comprehensive picture for accounts. Recording all business transactions in a software system that fully integrated with all other operational area of a company ensures that the accounting data is always complete and accurate. **RUN** general Ledger provides highly automated financial processing. It also provides tools for effective management control and real-time Visibility to financial results everything you need to meet financial compliance and improve your bottom line **RUN** General Ledger works seamlessly with other **RUN** ERP products to drive better decision-making, sustainable financial discipline, regulatory compliance, and optimized business processes at the lowest cost

▶ BENEFITS

• Gain Efficiencies with Highly Automated Financial Processing

Automate journal processing for recurring and allocation journals. Convert and load raw data from external systems. Run posting, reporting, translation, and consolidation processes in parallel to accelerate reporting time

• Establish and Maintain Superior Internal Controls

The chart of accounts can be customized to best fit your company's needs, and is used to control information access. Guarantee data integrity with a single ledger to manage all financial information. Actual, summary, foreign currency, balances are automatically synchronized, rendering reports immediately available and always accurate. Mandatory checks and balances prevent the occurrence of out-of-balance situations.

• Capitalize on Global Opportunities

Capture and report on any number of currencies from the balance level. Currency conversion, revaluation, re-measurement, and translation performed in accordance with local and international accounting standards essentially; the general ledger serves as a complete record of all business transactions. It is the centralized, up- to-date reference for the rendering of accounts. Actual individual transactions can be checked at any time in real time processing by displaying the original documents, line items, and transaction figures at various levels such as :

- ▶ Account information
- ▶ Journals
- ▶ Total/transaction figures
- ▶ Balance sheet /profit and loss evaluations

• Report scheduling system

▶ SOLUTION INTEGRATION

▶ **RUN** Inventory

▶ **RUN** A.R

▶ **RUN** F.A

▶ **RUN** P.O.S

▶ **RUN** Purchasing

▶ **RUN** A.P

▶ **RUN** Order

▶ **RUN** Cash

▶ **RUN** H.R

▶ RUN Accounts Receivable Management System



Often the largest asset on a balance sheet, receivable is critical to a company's financial health. Though extending credit to your customers helps boost sales, it also increases your cost of working capital and financial risk, especially in challenging economic times. **RUN** Accounts Receivables offer a powerful and flexible solution for managing credits, collections, deductions, and disputes. In addition to core receivables processes, **RUN** Accounts Receivables enable company to increase cash flow. Reduce operating cost, minimize bad debt, and ensure compliance with accounting guidelines.

▶ BENEFITS

❖ Increase Productivity :

- ▶ Reduce data entry time .
- ▶ Customer aging report .
- ▶ Real-time customer balance information .
- ▶ Multiple options for analysis of customer information .

❖ Correct Customers Effectively :

- ▶ Efficient handling of customer invoices improves customer relationships and leverages your organization's ability to respond to credit and collections issues.
- ▶ Analyze customer activity by viewing a chronological history of transactions over a specified period and drilling into item-level information.
- ▶ Manage customer account information by storing and maintaining an unlimited number of addresses and contacts per customer, as well as the history of credit status, disputes, and notes.

❖ Deduction and Exception Processing :

By using the deduction and dispute management functionality within **RUN** Receivables, you can handle exceptions quickly and cost effectively.

- ❖ Debit-off customer balance.
- ❖ Flexible accounting templates to minimize data entry.
- ❖ Report scheduling system.

▶ SOLUTION INTEGRATION

- ▶ **RUN** Cash
- ▶ **RUN** Order
- ▶ **RUN** G.L
- ▶ **RUN** A.P
- ▶ **RUN** H.R
- ▶ **RUN** H.R

► RUN Accounts Payable Management System



Your accounts payable personnel have responsibilities beyond simply paying the bills. They help build supplier relationships by ensuring that all delivery, payment, and contractual conditions fulfilled. They manage the flow of invoice processing to ensure prompt and accurate processing. In addition, they add value to the bottom line with targeted use of invoice discounts and tactical timing of cash flow disbursements. Effectively balancing supplier needs, payment terms, discounts, and cash management requires a flexible and adaptable system that optimizes the entire accounts payable process .

► BENEFITS

◉ A Flexible, Integrated Accounts Payable System :

RUN Accounts Payable provides the integration and flexibility you need to stream line and personalize your accounts payable operation you can enhance supplier relationships by fulfilling payment obligations in an accurate and timely manner And with automated discount calculations and prepayment support you can ensure that your cash management is both efficient and effective .

◉ Improve Supplier Relationships :

Flexibility is critical to meet the unique needs of your suppliers. In addition, Accounts Payable provides the tools to help you build and maintain efficient, personalized supplier partnerships with any method of payment.

◉ Establish Prompt, Efficient Invoice Processing :

With RUN Accounts Payable, you have the flexibility to meet your unique business requirements - whether you process multiple recurring invoices or prepayments. The system automatically calculates discounts, and currency conversions based on your preconfigured specifications. This capability enables you to take full advantage of discounts and pay your suppliers according to their terms without interrupting the accounts payable process.

◉ Manage Cash Effectively :

An effective cash management approach takes maximum advantage of discounts while maintaining your suppliers ' preferred payment methods. RUN Accounts Payable allows you to consider a virtually unlimited number of variables before submitting payment to a supplier, including date due, discount offered, and amount of cash on hand.

◉ Timely and accurate information :

RUN Accounts Payable provides timely and accurate information on cash flow, aging information, discount opportunities, payment history, and vouchers. With this information you are able to improve supplier relationships, negotiate better contracts, and control cash flow .

◉ Create customized accounting templates to minimize data entry and streamline how each user performs his .

◉ Report scheduling system.

► SOLUTION INTEGRATION

► RUN Inventory
 ► RUN Purchasing

► RUN G.L
 ► RUN A.P

► RUN F.A
 ► RUN Order

► RUN A.R
 ► RUN Cash

► RUN Cash Management System



RUN Cash Management System provides effective liquidity management structures that offer monitor payment flows, safeguard liquidity and control of a corporation's total funding requirements and allow them to optimize their short-term liquidity .

► BENEFITS

• Manage the cash cycle efficiently and with control

To avoid what happen always **RUN** Cash Management control your cash cycle and keep the days of cash cycle conversion as shorter as possible .

• Monitor for exceptions and fraud

RUN Cash Management System enables financial institutions to reduce the manual effort for managing exceptions by creating business rules to automatically reconcile and account for bank statement line items .

• Providing Security

RUN Cash Management's security model allows you explicitly grant users access to specific bank accounts for performing specific functions to ensure segregation of duties and compliance with corporate governance regulations .

• Exercise Control Over Bank Accounts

Timely bank reconciliation is crucial to protecting your bank accounts from unauthorized use. **RUN** Cash Management offers comprehensive bank reconciliation capabilities, enabling you to maintain accurate cash balances, identify and resolve exceptions, manage bank errors, and monitor fraud. Automating bank reconciliation dramatically reduces the administrative time and costs for your audit and treasury departments.

• Ideal Cash Flow

Real time cash positioning is essential for preventing bank balance overdrafts and for effectively managing liquidity. **RUN** Cash Management gives you direct access to daily cash flows from your operational systems as well as those reported by your bank. You can quickly analyze your daily cash position by currency, bank account, or cash pool, allowing you to project your daily cash needs and evaluate your company's liquidity position.

• **RUN** Cash Management keeps track of all your bank account balances. It allows you to compare actual bank balances to the projected closing balances, so that you can continuously refine your forecasting techniques.

• Flexible accounting templates to minimize data entry .

• Report scheduling system .

► SOLUTION INTEGRATION

► **RUN** G.L

► **RUN** A.P

► **RUN** A.R

► RUN Fixed Assets Management System



RUN Fixed Assets Management System helps drive greater value from your assets, whether they are plants or equipment. From capital planning, to procurement and operations, to maintenance and repair **.RUN** Fixed Assets Management can maximize profitability and return on investment across the entire asset lifecycle.

► BENEFITS

- Complete enterprise-wide visibility enables executives and managers to make sound assets investment and management decisions to drive financial value at every stage of the asset lifecycle.
- Keep assets running at maximum availability and extend equipment life.
- Increase labor productivity by scheduling maintenance around operations, matching employee skills to specific maintenance tasks .
- **Make depreciation easy:**
Assets depreciation with many deprecation methods .
- Allows you to record different expenditures related to your fixed assets, expenditures may include repair, painting and other improvements on an asset .
- Allows you to print detailed fixed assets labels and bar code that you can tag to the applicable fixed assets for proper identification .
- Process the acquisition of fixed assets as needed to ensure that the right parts are ordered and track delivery times , vendor performance , payments and goods receipts .
- You can lease almost anything, from equipment valued at a few thousand pounds to assets worth millions. Leasing contracts are flexible and can be tailored to your needs.
- Multi methods for adjustments .
- Report scheduling system .
- Flexible accounting templates to minimize data entry .
- Orchestrating flawless fulfillment which consists of workflow logic to determine how a specific orders line should be processes .

► SOLUTION INTEGRATION

► **RUN** Cash

► **RUN** Inventory

► **RUN** G.L

► **RUN** Purchasing

▶ RUN Inventory Management System



Today's tough economic conditions, characterized by increased competition, short product life cycles, increased outsourcing, and increased demand uncertainty, make it more challenging to manage your inventory.

RUN Inventory Management is a flexible, comprehensive system that enables you to increase your inventory accuracy and customer service levels and, at the same time, reduce your carrying costs, labor costs, and inventory write-offs. **RUN** Inventory helps you make faster, more accurate decisions, which is critical in today's complex global inventory environments.

▶ BENEFITS

◉ Effective Operational

- ▶ Real-time on inventory information .
- ▶ Effective planning for current and future needs .
- ▶ Reduce labor costs .
- ▶ Flexible transfer between warehouses .
- ▶ Support Multi Company and warehouses .
- ▶ Flexible system for units of measurement and conversion .
- ▶ Navigate the system using drill-down .
- ▶ Advanced search criteria .
- ▶ Statistics of demand variability occurs due to seasonal factors .

◉ Effective Control

- ▶ Effective regulatory tools and advanced monitoring systems.
- ▶ Using Barcode system .
- ▶ Strict control of the delivery and receipt .
- ▶ Control expiry dates .
- ▶ Flexible Settings for Count processes and related adjustment.

◉ Effective Management

- ▶ Flexible to define items and its alternatives .
- ▶ Linking product suppliers Category .
- ▶ Multiple properties of the classification .
- ▶ Lot/serial control .
- ▶ Support all methods of stock assessment .
- ▶ Support multi-device (Smart phone, Pocket PC, PCs ...)
- ▶ Reduce the costs of administrative work .
- ▶ Analysis items using ABC analysis.

◉ Improve customer service

- ▶ Reduced risk of stock outs .
- ▶ Lower risk of production delays .
- ▶ Increased accuracy in production and delivery dates .
- ▶ Continuous coordination between the OM, Purchasing Dep.

▶ SOLUTION INTEGRATION

▶ **RUN** G.L▶ **RUN** P.O.S▶ **RUN** F.A▶ **RUN** Order▶ **RUN** Purchasing

► RUN Order Management System



RUN Order Management provides the most complete, flexible sales order management processes for fulfilling the perfect order and satisfying your customers' partners and employees. You can manage the complete order-to-cash process. Your sales organization can manage the complete sales-order management cycle and handle post-sales activities with sales management and service functionality with **RUN OM**. **RUN OM** application addresses a wide range of customer-focused processes – from selling products and professional services to handling aftermarket processing of warranty claims, service orders, and returns. In addition to accelerating the order-to-cash process and improving customer service, you can increase revenues and profit margins, reduce the operating cost of sales, improve productivity, and reduce total cost of ownership.

► BENEFITS

The quote-to-cash process typically consists of three main tasks

- Capturing the Perfect Order which consists of functions such as product selection, configuration, pricing, promotions and cross/up sell.
- Orchestrating Flawless Fulfilment which consists of workflow logic to determine how a specific order/order line should be processed.
- Execute Timely Fulfilment which requires order information to flow to back end systems such as manufacturing, inventory, shipping, financials, etc.

Enhance Customer Service

- Accurate capture of customer orders across multiple channels.
- streamlined orchestration of order details for seamless Fulfilment execution.
- Enhanced customer experience through selection of the right product at the right price, accurate order promising and automatic order status updates from Fulfilment systems to multiple channels.
- Communication of order status information to customers throughout the order lifecycle.

The Booking List is a powerful query tool for building lists of booked items with a flexible criteria set.

Reduced operational costs through faster order entry, reduced order errors and reduced manual steps for fulfilment processing.

Provides up-to-date information reflecting sales activity information resulting from the daily billing process.

Increased revenue through targeted cross/up selling, margin maximization and faster order processing.

Report scheduling system.

► SOLUTION INTEGRATION

- **RUN** G.L ► **RUN** Cash ► **RUN** A.R ► **RUN** Inventory ► **RUN** Purchasing

► RUN Purchasing Management System



RUN Purchasing is the application for professional buyers that streamlines purchase order processing while strengthening policy compliance. **RUN** Purchasing does just that. It automates purchasing to make buyers more productive, improves management of your supply base, and adapts to any procurement process. As the heart of the **RUN** logistic suite, **RUN** Purchasing provides a rich store of policy and supplier information, a robust workbench for buying professionals, and consolidated visibility into spend. That mean freeing staff for high-value activities with complete procure-to-pay automation is essential to streamlining procurement processes.

► BENEFITS

• Adapt to Any Purchasing Practice:

Adapt the application to your organization's purchasing practices with uniquely configurable policies and an open architecture that integrates legacy and supplier systems.

- Handle multiple payment terms.
- Improve supply base management.
- Share vendor information across business units.
- Track and monitor historical vendor performance.
- Use multiple addresses and unlimited contact information per vendor.
- Use multiple sites for each vendor to support unique characteristics such as currencies and matching rules.
- Analyzing and reporting to keep track of multiple vendors that provide a particular item, include pricing and delivery.
- Orchestrating flawless fulfillment which consists of workflow logic to determine how a specific orders line should be processes .
- Report scheduling system.

► SOLUTION INTEGRATION

► **RUN** F.A ► **RUN** A.P ► **RUN** P.O.S ► **RUN** Inventory ► **RUN** Order ► **RUN** H.R

► RUN Point of Sale Management System



RUN Point-of-Sale provides the flexibility, responsiveness, and scalability to meet even the largest retailer's point-of-sale requirements, leading to improved customer service and higher sales. Access to real-time customer, product, and market information means more opportunities to turn occasional shoppers into lifetime customers. In addition, **RUN** Point-of-Service offers next-generation features that improve customer service and reduce costs, including the ability to process sales returns for items sold through the web, access retail Web sites, fulfill Web-generated orders, and look up cross-store inventory. It contains the industry's leading configuration capabilities in areas such as pricing, discounts, promotions, and returns. Additionally, **RUN** POS is offered with powerful back-office applications, for in-depth, store-level management and reporting.

► BENEFITS

- The easy-to-use and intuitive graphic user interface increases productivity and facilitates employee training.
- The object-oriented design makes it easy to customize application to unique business rules and to implement an integrated customer-centric business strategy.
- Increase customer intimacy with customer-purchase profile and loyalty information.
- Robust promotional pricing features make it easy to target preferred customers and to ensure accurate pricing at the point of sale.

► SOLUTION INTEGRATION

► **RUN** G.L ► **RUN** A.P ► **RUN** A.R ► **RUN** Cash ► **RUN** Inventory ► **RUN** Order

► RUN Human Capital Management System



RUN Human Capital Management System is a family of applications automates the entire recruit-to-retire process, so you can align your workforce with strategic objectives. A single integrated data model provides an up-to-the-instant accurate view of human capital-related activities, including recruiting, performance management, compensation, benefits, payroll, time management, and real time analytics.

► BENEFITS

◉ Seamless Integration, Complete Flexibility

RUN Human Capital Management System is part of the **RUN** ERP, integrating with other ERP applications, including Financials and Projects. Implement one or several application families or implement the complete **RUN** ERP for the fastest way to high-quality enterprise information.

◉ Achieve Workforce Excellence

With people-related costs averaging over 60% of total corporate expenditures, leading firms are paying increased attention to the contribution made by their workers and are developing a new model for HR. This model includes programs to improve the efficiency, effectiveness, and productivity of the workforce and the ability to manage locally or globally.

◉ Recruitment

A full-cycle recruiting solution focused on the manager-recruiter-candidate hiring relationship that fully automates the entire recruitment process.

◉ Payroll

Gives you complete control over your processing rules and calculations, even the most complex ones.

◉ Work Time

A key component which is designated to efficiently automate time and attendance record keeping for an ever-changing work force.

◉ Training and learning

Provides structured learning paths and training certifications, to help monitor performance, develop the careers of your workforce, and ensure your people are meeting training regulations.

◉ Self services

Simplifies the employee requisitioning process and frees up HR departments for more strategic tasks by putting requisitioning tasks in the hands of employees. Using Requisition Self Service, approvals can be routed automatically to the appropriate approvers. Employee can request permission, complaint, a holiday... etc.

◉ Performance and evaluation

To transform the perception of training management from a cost center to a key investment, appraisals are made to assess learner understanding, providing valuable feedback on whether business goals and workforce objectives are being served.

► SOLUTION INTEGRATION

► **RUN** G.L

► **RUN** A.P

► **RUN** Order

► **RUN** A.R

► Why RUN ERP ?



- An integrated solution automates all company's divisions.
- Using the most recent technologies "web based application" can be accessed anywhere in the world.
- Using flexible fields' method which allows many information structures.
- Articular building for authorities and assigning them inside the application according to responsibilities not operations.
- Oracle database.
- The only application built on application /server which save time in maintenance and upgrading.
- Easy to use, apply, and trained to.
- Any required information is easy to be searched and found.
- Following the CMMI methodology adopted from the American technological institute in developing, applying, training, and maintaining.
- Middle East Information Technology obtained the quality model from the CMMI organization in the United States of America, which guarantees the application delivery will be according to the most recent international criteria in an elegant quality level among international companies.

